

|        |   |      |                        |                           |                     |             |                        |             |                    |           |                    |           |          |
|--------|---|------|------------------------|---------------------------|---------------------|-------------|------------------------|-------------|--------------------|-----------|--------------------|-----------|----------|
| TITLE: | COMMISSIONED CORPS BULLETIN                         |      |                        |                           |                     |             |                        |             |                    |           |                    |           |          |
| TERM:  | DATE OF AWARD thru MAY 31, 2003                     |      |                        |                           |                     |             |                        |             |                    |           |                    |           |          |
|        | Page 01 of 01                                       |      |                        | P R O G R A M B 4 4 2 - S |                     |             |                        |             |                    |           |                    |           |          |
|        | DEPT OF HEALTH & HUMAN SERVICES                     |      | GRAPHIC VISIONS        |                           | GRAY GRAPHICS       |             | MCDONALD & EUDY        |             | I. P. I. GRAPHICS  |           | CURRENT CONTRACTOR |           |          |
|        | PROGRAM SUPPORT CENTER                              |      | Gaithersburg, Maryland |                           | Capitol Heights, MD |             | Temple Hills, Maryland |             | Upper Marlboro, MD |           | I. P. I. GRAPHICS  |           |          |
|        | PROGRAM B442-S                                      |      | AWARD                  | UNIT RATE                 | COST                | UNIT RATE   | COST                   | UNIT RATE   | COST               | UNIT RATE | COST               | UNIT RATE | COST     |
| I      | PREPRESS:   |      |                        |                           |                     |             |                        |             |                    |           |                    |           |          |
| (a)    | Trim/Page-Size Unit from <i>Camera Copy</i> ...     |      |                        |                           |                     |             |                        |             |                    |           |                    |           |          |
|        | per page-----                                       | 125  | 2.00                   | 250.00                    | 3.00                | 375.00      | 1.50                   | 187.50      | 2.50               | 312.50    | 2.50               | 312.50    |          |
| (b)    | Trim/Page-Size Unit from <i>Electronic File</i> ... |      |                        |                           |                     |             |                        |             |                    |           |                    |           |          |
|        | per page-----                                       | 42   | 8.00                   | 336.00                    | 5.00                | 210.00      | 6.00                   | 252.00      | 8.00               | 336.00    | 8.00               | 336.00    |          |
| (c)    | Line.....per illustration---                        |      |                        |                           |                     |             |                        |             |                    |           |                    |           |          |
|        |   | 78   | 3.00                   | 234.00                    | 4.00                | 312.00      | 4.00                   | 312.00      | 4.00               | 312.00    | 5.00               | 390.00    |          |
| (d)    | Square-Finish Halftone....per illustration---       |      |                        |                           |                     |             |                        |             |                    |           |                    |           |          |
|        |   | 12   | 8.00                   | 96.00                     | 7.50                | 90.00       | 9.00                   | 108.00      | 10.00              | 120.00    | 10.00              | 120.00    |          |
| (e)    | Timework.....per hour-----                          |      |                        |                           |                     |             |                        |             |                    |           |                    |           |          |
|        |   | 1    | 75.00                  | 75.00                     | 65.00               | 65.00       | 40.00                  | 40.00       | 70.00              | 70.00     | 70.00              | 70.00     |          |
| (f)    | System Timework.....per hour-----                   |      |                        |                           |                     |             |                        |             |                    |           |                    |           |          |
|        |   | 2    | 75.00                  | 150.00                    | 100.00              | 200.00      | 65.00                  | 130.00      | 120.00             | 240.00    | 120.00             | 240.00    |          |
| II     | PRINTING & BINDING:                                 |      |                        |                           |                     |             |                        |             |                    |           |                    |           |          |
| (a)    | 4-Page Product . . .                                |      |                        |                           |                     |             |                        |             |                    |           |                    |           |          |
| (1)    | MAKEREADY/SETUP-----                                |      |                        |                           |                     |             |                        |             |                    |           |                    |           |          |
|        |   | 1    | 125.00                 | 125.00                    | 150.00              | 150.00      | 175.00                 | 175.00      | 180.00             | 180.00    | 180.00             | 180.00    |          |
| (2)    | RUNNING/1,000 COPIES-----                           |      |                        |                           |                     |             |                        |             |                    |           |                    |           |          |
|        |   | 3    | 58.00                  | 174.00                    | 45.00               | 135.00      | 50.00                  | 150.00      | 50.00              | 150.00    | 50.00              | 150.00    |          |
| (b)    | 6-Page Product . . .                                |      |                        |                           |                     |             |                        |             |                    |           |                    |           |          |
| (1)    | MAKEREADY/SETUP-----                                |      |                        |                           |                     |             |                        |             |                    |           |                    |           |          |
|        |   | 1    | 220.00                 | 220.00                    | 185.00              | 185.00      | 200.00                 | 200.00      | 220.00             | 220.00    | 230.00             | 230.00    |          |
| (2)    | RUNNING/1,000 COPIES-----                           |      |                        |                           |                     |             |                        |             |                    |           |                    |           |          |
|        |   | 3    | 72.00                  | 216.00                    | 60.00               | 180.00      | 60.00                  | 180.00      | 65.00              | 195.00    | 60.00              | 180.00    |          |
| (c)    | Text . . . per page . . .                           |      |                        |                           |                     |             |                        |             |                    |           |                    |           |          |
| (1)    | MAKEREADY/SETUP-----                                |      |                        |                           |                     |             |                        |             |                    |           |                    |           |          |
|        |   | 112  | 14.00                  | 1,568.00                  | 100.00              | 11,200.00   | 25.00                  | 2,800.00    | 20.00              | 2,240.00  | 20.00              | 2,240.00  |          |
| (2)    | RUNNING/1,000 COPIES-----                           |      |                        |                           |                     |             |                        |             |                    |           |                    |           |          |
|        |   | 145  | 8.25                   | 1,196.25                  | 19.50               | 2,827.50    | 7.20                   | 1,044.00    | 8.00               | 1,160.00  | 8.00               | 1,160.00  |          |
| III    | PACKING & DISTRIBUTION:                             |      |                        |                           |                     |             |                        |             |                    |           |                    |           |          |
| (a)    | Bulk Shipments (other than by Mail):                |      |                        |                           |                     |             |                        |             |                    |           |                    |           |          |
|        | Packing and Sealing Shipping Containers...          |      |                        |                           |                     |             |                        |             |                    |           |                    |           |          |
|        | per container-----                                  | 180  | 2.00                   | 360.00                    | 1.50                | 270.00      | 1.25                   | 225.00      | 1.50               | 270.00    | 1.50               | 270.00    |          |
| (b)    | Mailing: (incl., Add'l Folding & Seal Tabs.)        |      |                        |                           |                     |             |                        |             |                    |           |                    |           |          |
|        | Affixing Furnished Labels on Single Copies          |      |                        |                           |                     |             |                        |             |                    |           |                    |           |          |
|        | (Self-Mailers) and Internal Copies....              |      |                        |                           |                     |             |                        |             |                    |           |                    |           |          |
|        | per 100 labels-----                                 | 1600 | 7.50                   | 12,000.00                 | 3.50                | 5,600.00    | 4.75                   | 7,600.00    | 4.00               | 6,400.00  | 4.00               | 6,400.00  |          |
|        | CONTRACTOR TOTALS                                   |      |                        | \$17,000.25               | \$21,799.50         | \$13,403.50 | \$12,205.50            | \$12,278.50 |                    |           |                    |           |          |
|        | DISCOUNT  |      |                        | 2.00%                     | \$340.01            | 1.00%       | \$218.00               | 1.00%       | \$134.04           | 5.00%     | \$610.28           | 5.00%     | \$613.93 |
|        | DISCOUNTED TOTALS                                   |      |                        | \$16,660.24               | \$21,581.50         | \$13,269.46 | \$11,595.22            | \$11,664.57 |                    |           |                    |           |          |
|        | AWARDED   |      |                        |                           |                     |             |                        |             |                    |           |                    |           |          |

